



Job Rate Manager

Automates complex job rate determination across labor, union, and cost rules, ensuring accurate, consistent, and auditable pay.



| **IFS** Loops

The Challenge Today

Job rate determination in construction and field-heavy operations draws on many rule sources at once: customer-specific agreements, labor and union rules, equipment and travel costs, and cost rules that change frequently. That knowledge often sits with only a few individuals. Determining rates by hand is slow and inconsistent, which leads to revenue leakage, audit challenges, and heavy dependence on tribal knowledge.

How it Works?

The Job Rate Manager turns complex rate rules into consistent, automated decisions for payroll, project, and operations teams. Triggered by project or work order transactions, it enriches each time entry with the right master data and rule sets, classifies the resource and time, applies the applicable rules, and recommends the correct time and cost types before updating transactions in IFS Cloud, with human-in-the-loop (HITL) review where needed.

Capture time entries



Triggers automatically on work order and project transactions.

Prepare rule sets



Loads geography-specific rules, calendars, and applicable rate agreements.

Apply rate rules



Runs labor, union, travel, equipment, fringe, and burden cost rules.

Recommend types



Suggests the correct time and cost types, logged for reuse.

Enrich context



Fetches employee, labor classification, rate agreement, union, and job cost data.

Classify resource & time



Determines resource group, labor classification, and regular, OT, and DT.

Structure time



Splits hours into regular, overtime, and double time by threshold.

Update & log



Splits, creates, or updates transactions in IFS Cloud, with HITL approval.

Integrations

Enterprise Applications



Collaboration



Email



Agentic Skills



Work Order/ Project Transaction Intake



Job Classification & Rule Evaluation

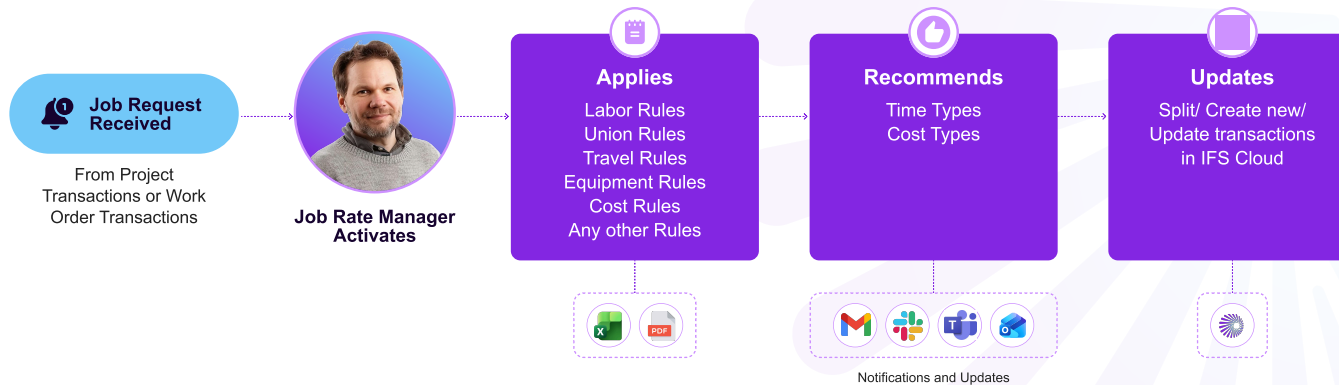


Time Categorization



Exception Handling

Smarter Job Rate Management



Key Problems Solved

- ✓ Eliminates manual rate determination across scattered rule sources.
- ✓ Speeds up rate creation and time-entry turnaround.
- ✓ Delivers consistent, accurate calculations across labor, union, and cost rules.
- ✓ Reduces billing and payroll corrections from misapplied or outdated rates.
- ✓ Strengthens compliance, auditability, and traceability of every rate decision.
- ✓ Increases visibility into rate exceptions and payroll processing.

Business Value & Impact



Faster rate creation

Rates determined in minutes, not manual cycles.



Higher accuracy

Consistent application of complex rule sets.



Reduced dependency

Less reliance on tribal knowledge and SMEs.



Compliance ready

Supports CBAs, apprenticeship tiers, and FUTA/ SUTA thresholds.



Payroll ready

Clean job cost details for export to ADP and other payroll systems.



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