

IFS Partner Accelerate

Scale with Confidence.
Deliver with Consistency



IFS Partner Accelerate is a structured service engagement that helps IFS partners grow profitably, deliver consistently, and strengthen customer credibility. By combining strategic planning, expert advisory, and privileged access to IFS delivery IP and IFS experts, it reduces your delivery risk and enables sustainable business growth.

Meeting the Challenges of Growth

Expanding into new markets, scaling delivery, and differentiating in bids all carry risk. Without structure, projects overrun, margins erode, and customer trust is lost. At the same time, your customers are demanding measurable ROI faster, while IFS innovation continues to evolve.

IFS Partner Accelerate addresses these challenges with an ongoing model that strengthens delivery maturity, protects margins, and keeps your practice aligned with customer expectations and IFS innovations.

A Strategic Engagement Model

Led by a Partner Success Manager and governed by a jointly owned Success Plan, Partner Accelerate provides outcome-focused support across the lifecycle. You gain access to delivery frameworks and enablement accelerators, enabling predictable outcomes and measurable value.

IFS Partner Accelerate benefits to an organization include:



Protect margins by reducing project overruns or rework



Deliver predictably with standardized methods that cut delays



Win more deals and grow your business with stronger bids



Drive measurable customer value and strengthen reputation

Scope of IFS Partner Accelerate

IFS Partner Accelerate combines governance, enablement, and access to IFS delivery assets in a structured, multi-year engagement, tailored to your business goals and tracked through a Success Plan.

What's Included:

Partner Success Plan: A structured and jointly owned plan that sets measurable goals tied to your business priorities. This ensures the plan is outcome-focused and tracked for value.

Partner Success Manager: Your Partner Success Manager is your inside advocate who drives governance, planning, and progress tracking. They coordinate access to IFS experts and assets while ensuring alignment with IFS standards.

Operational Accelerate Services: Hands-on support for live customer environments, helping you sustain customer outcomes post-go-live and maximize long-term value.

Partner Enablement & Center of Excellence (CoE): Accelerators to onboard consultants faster, close capability gaps, and provide reusable knowledge assets to improve delivery readiness and productivity.

Access to IFS Delivery IP: Over 80+ services, toolkits, assessments, and proven frameworks to reduce delivery risk.

AI Accelerator: A set of AI services and best practices built around you and your customers' AI lifecycle journey to help you access the right service at the right time.

Future-ready: Additional services and enhancements delivered via a planned services roadmap.

Value Across the Lifecycle

Sell – Build Credibility. Win More Deals.

- Reusable frameworks and reference assets
- Advisory to de-risk bids and scope commitments to improve win rates and protect margins

Plan and Build – Deliver with Consistency and Control.

- Expert input on solution design, governance, and testing
- Toolkits for industries, AI and new IFS Cloud capabilities- and innovation-specific offerings
- Standardized methods to reduce rework and escalations

Go Live and Optimize – Prove Value. Stay Ahead.

- Post-implementation reviews and health checks
- Advisory to manage optimization and adoption
- Evergreen delivery models and ROI tracking

Take the Next Step

Contact your IFS Partner Account Manager today to discover how Partner Accelerate can help you scale with confidence, deliver with consistency, and build lasting customer trust.