

Business Value Realization driven by IFS Success™ Manufacturing



Manufacturing organizations today face rapidly changing demands, increasingly complex supply chains, and rising expectations regarding efficiency, sustainability, and product quality, while delivering value in a sustainable manner. Adapting to shifting markets, scaling production, and embedding new technologies requires operational agility and control to maintain your competitive edge.

To succeed in this environment, your IT strategies must directly support and execute your broader business goals. Whether your focus is on improving margins to fuel growth, expanding into new markets, or leveraging technological innovation to deliver exceptional customer experiences, realizing measurable returns from your technology investment is critical.

Manufacturing with IFS Success

Success in manufacturing hinges on achieving efficiency gains, improved productivity, enhanced quality, regulatory compliance, and operational excellence. To meet these goals, manufacturers must embrace new levels of connectivity and insight across their operations.

With IFS Cloud, manufacturers can adopt digital thread principles that unify engineering, production, supply chain, and aftermarket services. This connected manufacturing approach provides real-time visibility, integrated workflows, and comprehensive traceability across the entire product lifecycle, enabling smarter planning, faster decision-making, and agile responses to market and operational changes.

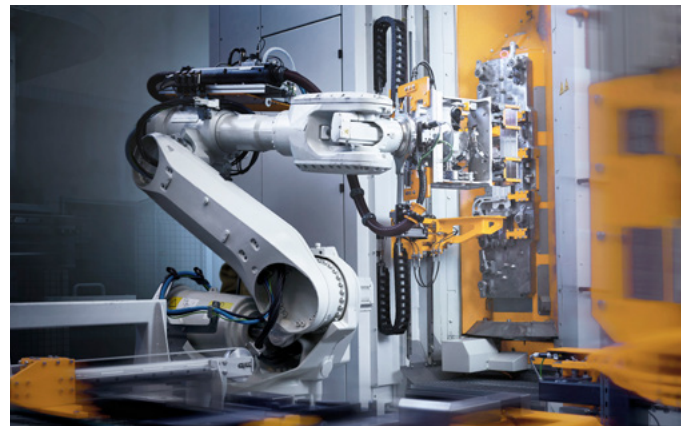
As operations scale, IFS Cloud supports agile production planning, demand-driven material requirements planning (DDMRP), and intelligent

automation. With tools like predictive maintenance, AI-driven quality insights, and advanced analytics, businesses can reduce waste, optimize scheduling, and respond to market shifts with confidence.

IFS Success accelerates this by offering structured guidance, deep manufacturing expertise, best practices and predictable and scalable outcomes tailored specifically to your strategic goals.

IFS Success can accelerate progress in key operational and strategic areas such as:

- Improving end-to-end supply chain visibility and planning accuracy
- Integrating MES, IoT, and shop floor data for real-time decision-making
- Right-sizing inventory and reducing working capital
- Enhancing on-time delivery and supplier collaboration
- Aligning operations with sustainability and traceability targets

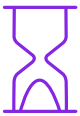


Delivering Measurable Value with IFS Success

Your IFS solution investment is a strategic decision that demands a measurable return. IFS understands your need for predictability, responsiveness, and flexibility, that is where IFS Success comes in. IFS Success empowers you from initial onboarding through continuous optimization, ensuring your organization is equipped with the tools, guidance, and support to realize life-time value.

IFS Success includes services to help you adopt and apply AI effectively across your operations. This incorporates guiding you through readiness assessments, data and system integration, and aligning AI initiatives with your business objectives. By helping you prioritize use cases, design role-based experiences, and establish governance, AI becomes embedded in day-to-day operations rather than remaining a separate initiative. Where challenges arise, whether technical or organizational, you are supported with practical remediation advice to stay on track. The focus remains on applying AI where it improves operational clarity, supports decision-making, and delivers measurable value.

With IFS Success, you can:



Accelerate Time-To-Value

Adopt and optimize your solution quickly with minimal disruption.



Maximize Lifetime Value

Helps you realize maximum value from your IFS solution throughout its lifecycle.



Achieve Operational Excellence

Helps you optimize your solution and enhancing resource utilization.



Mitigate business risks

Supports every aspect of the service experience lifecycle, helping to reduce risks and ensure successful delivery of your IFS solution projects.

IFS partners with you throughout a multi-year engagement. Supported by a dedicated Customer Success Manager (CSM), our structured approach encompasses four key elements:

- **Business Initiatives & Path to Innovation:** Collaboratively define strategic goals and measurable success plans.
- **Solution Best Practices – System Optimization:** Leverage deep product expertise for technical optimization aligned to your business needs.
- **Operational Best Practices & Guidelines:** Enhance sustainability and operational excellence with optimized processes and robust release management.
- **Business Adoption:** Drive effective organizational adoption, empowering your teams and managing risks for improved outcomes.

By aligning your business strategies with the robust capabilities of your IFS solution, IFS Success positions your manufacturing organization to achieve sustained business value, continuous innovation, and operational excellence.

"IFS Success helps us to efficiently manage our organizational risk through planning activity ahead of time, with expert advice on the approach, which allows us to safeguard deliveries and ensure consistent quality."



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Founded in Sweden in 1919, today Electrolux Group is the world's second largest appliance manufacturer, owning leading brands including Electrolux, AEG, and Frigidaire.

Speak to an IFS expert today

IFS is the world's leading provider of Industrial AI and enterprise software for hardcore businesses that make, service, and power our planet. Our technology enables businesses which manufacture goods, maintain complex assets, and manage service-focused operations to unlock the transformative power of Industrial AI™ to enhance productivity, efficiency, and sustainability.

Learn more about how our enterprise software solutions can help your business today at ifs.com.

