

# Business Value Realization driven by IFS Success™ for Construction & Engineering



Construction & Engineering (C&E) organizations face mounting pressure to deliver complex projects, while meeting strict, sustainability and quality standards. Navigating shifting market conditions demands cost control, project timeline optimization, and rapid technology adoption. This demands agility, enhanced operational capabilities, and strong supplier partnerships. From shipbuilding and infrastructure to engineering and property development, IFS supports C&E firms with the visibility, and control to manage complexity and deliver outcomes.

To succeed in this demanding landscape, your IT strategy must align precisely with your business goals. Whether you're focused on managing complex assets & equipment, enhancing workforce productivity & safety, driving profitability and margin control, or leveraging innovation to achieve competitive differentiation, clearly demonstrating measurable returns from your technology investment is essential.

## Construction & Engineering with IFS

Success in (C&E) depends on optimizing project margins, reducing risk, improving operational performance, and enabling sustainable business growth. Achieving these outcomes requires end-to-end visibility and standardized execution across the project lifecycle. IFS Cloud can help you unify project financials, resource planning, subcontractor management, asset utilization, and service delivery on a single digital platform. This integrated approach enables real-time monitoring, standardized workflows, and connected insights, driving faster decisions, increased predictability, and stronger compliance.

As operations scale, IFS Cloud supports variation and contract change management, monthly cost and margin reporting, asset and equipment

tracking, and diversified business models including facilities services, modular manufacturing, and plant rental. Organizations can standardize design and material use, adopt new technologies, and scale with control.

IFS Success accelerates these outcomes through structured guidance, deep industry expertise, proven best practices, and predictable, scalable results tailored specifically to your strategic goals.

### **IFS Success can accelerate progress in key operational and strategic priorities such as:**

- Maximizing uptime, utilization, and lifecycle value of critical assets and fleets.
- Improved project margins with accurate forecasting, monthly reviews, and real-time cost reporting.
- Reduced project and business risk through built-in QHSE and regulatory compliance.
- Enhanced project delivery performance, on time, on budget, minimal defects, and safe execution.
- Scalable, sustainable growth through diversification and acquisitions (e.g. modular, rental, services)
- Support for adoption of emerging technologies and industry innovations.
- Repeatable, predictable project execution through standardized processes.

## Delivering Measurable Value with IFS Success

Your investment in an IFS solution is a strategic decision requiring measurable returns. IFS understands the importance of predictability, responsiveness, and flexibility. From initial onboarding through continuous optimization, IFS Success ensures your organization has the tools, guidance, and support necessary to maximize long-term value from your IFS solution.

IFS Success includes services to help you adopt and apply AI effectively across your operations. This incorporates guiding you through readiness assessments, data and system integration, and aligning AI initiatives with your business objectives. By helping you prioritize use cases, design role-based experiences, and establish governance, AI becomes embedded in day-to-day operations rather than remaining a separate initiative. Where challenges arise, whether technical or organizational, you are supported with practical remediation advice to stay on track. The focus remains on applying AI where it improves operational clarity, supports decision-making, and delivers measurable value.

### With IFS Success, you can:



#### Accelerate Time-To-Value

Adopt and optimize your solution quickly with minimal disruption.



#### Maximize Lifetime Value

Helps you realize maximum value from your IFS solution throughout its lifecycle.



#### Achieve Operational Excellence

Helps you optimize your solution and enhancing resource utilization.



#### Mitigate business risks

Supports every aspect of the service experience lifecycle, helping to reduce risks and ensure successful delivery of your IFS solution projects.

IFS partners with you throughout a multi-year engagement. Supported by a dedicated Customer Success Manager (CSM), our structured approach encompasses four key elements:

- **Business Initiatives & Path to Innovation:** Collaboratively define strategic goals and measurable success plans.
- **Solution Best Practices – System Optimization:** Leverage deep product expertise for technical optimization aligned to your business needs.
- **Operational Best Practices & Guidelines:** Enhance sustainability and operational excellence with optimized processes and robust release management.
- **Business Adoption:** Drive effective organizational adoption, empowering your teams and managing risks for improved outcomes.

By aligning your business strategies with the robust capabilities of your IFS solution, IFS Success positions your Construction & Engineering organization to achieve sustained business value, continuous innovation, and operational excellence.

"We were really looking for a strategic partnership that's not just focused on a successful implementation. Of course that's important, but we want to be able to capture long term business value as soon as possible – delivering solutions for our clients and focusing on that what sets us apart from our competition. IFS Success gives Van Oord access to knowledge, expertise and governance - it aligns the solution with our business strategy, and that enables us to spend more time making a difference for our clients."



Marine ingenuity

Construction and Engineering, Maritime Engineering | Van Oord

Founded in the Netherlands in 1868, Van Oord is a global marine contractor specializing in dredging, offshore energy, and maritime infrastructure. Operating in over 40 countries, the company delivers complex engineering projects that support global energy transition and climate resilience.

Speak to an IFS expert today

IFS is the world's leading provider of Industrial AI and enterprise software for hardcore businesses that make, service, and power our planet. Our technology enables businesses which manufacture goods, maintain complex assets, and manage service-focused operations to unlock the transformative power of Industrial AI™ to enhance productivity, efficiency, and sustainability.

Learn more about how our enterprise software solutions can help your business today at [ifs.com](https://ifs.com).

