

# Business Value Realization driven by IFS Success™ Aerospace & Defense



Aerospace & Defense (A&D) organizations face increasingly complex programs and rigorous regulatory compliance requirements with heightened expectations around efficiency, sustainability, and quality of mission-critical capabilities. Successfully navigating a dynamic market that demands improved manufacturing efficiency and heightened availability of highly complex assets across the build-operate-maintain lifecycle requires agility, enhanced operational capabilities, and strong supplier partnerships.

To succeed in this demanding landscape, your IT strategy must directly align with your broader business objectives. Whether your priority is enhancing profitability by increasing passenger miles flown or asset operational readiness, improving product build quality, reducing shop visit turnaround times, expanding into new defense and commercial markets, or adopting innovation to enhance mission outcomes, clearly demonstrating measurable returns from your technology investment is essential.

## Aerospace & Defense with IFS

Success in A&D means optimizing air, sea and land asset availability, streamlining complex supply chains, ensuring regulatory compliance, and achieving manufacturing operational excellence. To accomplish these goals, A&D organizations must embrace integrated visibility and digital continuity across their operations.

With IFS Cloud, A&D organizations can establish a connected digital backbone that integrates engineering, manufacturing, logistics, asset maintenance, and fleet sustainment and support. This connected approach provides real-time operational insights, unified workflows, and comprehensive traceability throughout the asset lifecycle, enabling smarter resource allocation, rapid decision-making, and flexible responses to shifting mission requirements.

As operations scale, IFS Cloud supports advanced capabilities such as predictive maintenance, condition-based asset management, intelligent supply coordination, and AI-enhanced operational insights. By combining integrated asset data, embedded analytics, and performance monitoring tools, organizations can optimize planning and scheduling, reduce downtime, improve asset availability, and maintain readiness in the face of changing operational demands.

IFS Success accelerates these outcomes by providing structured guidance, deep A&D industry expertise, established best practices, and predictable, scalable results tailored specifically to your strategic goals.

### **IFS Success can accelerate progress in key operational and strategic areas such as:**

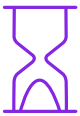
- End-to-end program and asset lifecycle visibility
- Compliance with defense, airworthiness, and export regulations
- Integrated planning across engineering, production, and sustainment
- Improved fleet availability and mission readiness
- Secure modernization of legacy systems and digital transformation

## Delivering Measurable Value with IFS Success

Your IFS solution investment is a strategic decision that demands a measurable return. IFS understands your need for predictability, responsiveness, and flexibility, that is where IFS Success comes in. IFS Success empowers you from initial onboarding through continuous optimization, ensuring your organization is equipped with the tools, guidance, and support to realize life-time value.

IFS Success includes services to help you adopt and apply AI effectively across your operations. This incorporates guiding you through readiness assessments, data and system integration, and aligning AI initiatives with your business objectives. By helping you prioritize use cases, design role-based experiences, and establish governance, AI becomes embedded in day-to-day operations rather than remaining a separate initiative. Where challenges arise, whether technical or organizational, you are supported with practical remediation advice to stay on track. The focus remains on applying AI where it improves operational clarity, supports decision-making, and delivers measurable value.

### With IFS Success, you can:



#### Accelerate Time-To-Value

Adopt and optimize your solution quickly with minimal disruption.



#### Maximize Lifetime Value

Helps you realize maximum value from your IFS solution throughout its lifecycle.



#### Achieve Operational Excellence

Helps you optimize your solution and enhancing resource utilization.



#### Mitigate business risks

Supports every aspect of the service experience lifecycle, helping to reduce risks and ensure successful delivery of your IFS solution projects.

IFS partners with you throughout a multi-year engagement. Supported by a dedicated Customer Success Manager (CSM), our structured approach encompasses four key elements:

- **Business Initiatives & Path to Innovation:** Collaboratively define strategic goals and measurable success plans.
- **Solution Best Practices – System Optimization:** Leverage deep product expertise for technical optimization aligned to your business needs.
- **Operational Best Practices & Guidelines:** Enhance sustainability and operational excellence with optimized processes and robust release management.
- **Business Adoption:** Drive effective organizational adoption, empowering your teams and managing risks for improved outcomes.

By aligning your business strategies with the robust capabilities of your IFS solution, IFS Success positions your manufacturing organization to achieve sustained business value, continuous innovation, and operational excellence.

Speak to an IFS expert today

IFS is the world's leading provider of Industrial AI and enterprise software for hardcore businesses that make, service, and power our planet. Our technology enables businesses which manufacture goods, maintain complex assets, and manage service-focused operations to unlock the transformative power of Industrial AI™ to enhance productivity, efficiency, and sustainability.

Learn more about how our enterprise software solutions can help your business today at [ifs.com](https://ifs.com).

