



Digital Workers: Bringing The **New Workforce** Into Your Org

This guide will help you build the internal case, align stakeholders, and create a clear path to deployment -whether you're in operations, IT, or leadership. Use this as your roadmap to move from interest to action.



Getting Started

You've seen what Digital Workers can do. Now it's time to bring your organization along.

Explain Digital Workers



Agentic AI

A Digital Worker is an AI-powered team member that autonomously handles end-to-end business processes -not just individual tasks.

Digital Workers use agentic AI to understand context, make informed decisions, adapt to exceptions, orchestrate actions, and maintain audit trails.

They also support configurable autonomy levels, so you can match the system to your team's readiness, and adjust over time.

Discuss Why IFS Loops Digital Workers?

Your teams are likely drowning in manual processes, that consume hours every week and leave little time for strategic work. Digital Workers are here to augment your team, handling the operational complexity so your people can focus on customer relationships, problem-solving, and high-impact decisions.

Brainstorm

You will want to gauge how your teams think Digital Workers can benefit them. Some questions to lead the conversation might be:

- What tasks take up the most time each week but add the least strategic value?
- Where do manual handoffs or data entry create bottlenecks?
- What processes break when someone is out sick or on vacation?
- If your team had 10-20 hours back each week, what would they focus on?

This conversation will help you build your internal case, have a full understanding of what the needs are, and estimate the impact Digital Workers can make for your teams.



Have the Right Conversations

Determine your Key Stakeholders



IT and Security

Why they care: Integration complexity, security, governance, maintenance

What they need to know: IFS Loops Digital Workers have 65+ pre-built connectors (no custom code required), SOC2 Type 2, GDPR, HIPAA compliant, Complete audit trails and monitoring, Self-healing workflows reduce maintenance by 60%+



Finance

Why they care: ROI, cost vs. value, risk mitigation.

What they need to know:

Deploy in 4-6 weeks (not months) Measurable ROI within

30-60 days, Scale without adding headcount, one customer has already project savings of \$3M annually, and 90,000 hours returned.



Operations

Why they care: Efficiency, throughput, reducing manual work.

What they need to know: Digital Workers integrate with existing workflows, handle exceptions automatically, and deliver measurable time savings (20+ hours/week per team)

Present the ROI and Value

Help Your Org Picture What's Possible

Ask your team to flash forward to one year. Imagine if 30-40% of your time was freed up, how would that impact growth? Customer satisfaction? Employee retention and attrition? By implementing Digital Workers, we can free our teams from frustrating, time-consuming repetitive tasks, so they can focus on our customers, strategy, and growth. This will help us deliver measurable time savings, cost reduction, and operational efficiency in weeks, not months.



Additional Benefits



Time Savings

- **20+ hours saved** per employee per week (Customer Order Manager)
- **90,000 hours returned** annually (Kodiak Gas)
- **12 hours saved** per planner per week (Inventory Replenisher)



Operational Efficiency

- **60% operational efficiency** gain (Customer Order Manager)
- **45% efficiency** improvement (Inventory Replenisher)
- **30% SLA compliance** improvement (Dispatcher Assistant)



Cost Savings

- **\$3M saved** annually (Kodiak Gas)
- **\$7.5-\$12.5M potential savings** for 1,000-person operations (Gartner)
- **30-50% cost reduction** driven by automation (McKinsey)



Speed to Value

- **Deploy in 4-6 weeks**
- Measurable ROI within **30-60 days**
- **Scale** without adding headcount

Be Prepared to Address Concerns

Security & Governance

IFS Loops is SOC2 Type 2 certified, GDPR compliant, and HIPAA ready. Digital Workers operate with human oversight—routing approvals, escalating exceptions, and maintaining compliance automatically. Every action is logged in a comprehensive audit trail. Your security team can monitor within the platform or export directly to your environment.

Integration & Process

IFS Loops has 65+ pre-built connectors. Most deployments happen in 4-6 weeks without custom code. Native integration with IFS Cloud and external systems reduces complexity. Additionally, Digital Workers are adaptive. They handle exceptions automatically, learn from feedback, and adjust to changing workflows without requiring developer intervention.

Maintenance & Staffing

Self-healing workflows can reduce maintenance tickets by 60%+. Your IT team won't be constantly fixing broken bots, they'll be freed up for strategic projects. Digital Workers will augment your team, not replace them. They automate complex, repetitive, manual tasks so your people can focus on strategic work like customer relationships, problem-solving, and high-impact decisions. Organizations using Digital Workers also tend to see increased employee satisfaction and retention.



Evaluate Your Next Digital Hire

Supplier Order Manager



Best for: Procurement, supply chain teams.

Impact: Automates supplier communications, validates orders, handles exceptions.

Metrics: 35% efficiency gain, 3 hours saved per procurement manager per day.

Customer Order Manager



Best for: Order processing, customer service teams.

Impact: Automates PO creation, validates data, flags errors instantly.

Metrics: 60% efficiency gain, 20 hours saved per week, 90+ orders processed weekly.

Material Replenisher



Best for: Inventory management, planners.

Impact: Identifies part needs, checks inventory across sites, recommends fulfillment options.

Metrics: Reduces stockouts, improves first-time fix rates by 15-25%.

Inventory Replenisher



Best for: Distribution, warehousing teams.

Impact: Forecasts demand, monitors inventory, triggers replenishment automatically.

Metrics: 45% efficiency gain, 12 hours saved per planner per week.

Success Stories Powered by IFS Loops

When scaled, if even half of our workforce engages with the Material Replenisher agent just once per day, that's **\$3M per year of ROI**.

More importantly, that's **90,000 hours** we can give back to those field service technicians to do their job, do it right, and bring value to our customers.

*Pedro Buhigas,
CIO Kodiak Gas*



Instead of relying solely on human experience that rotates on and off rigs, we can finally surface the **right answers at the right time**, predict failures before they happen, and keep these assets running safely and efficiently.

It's amazing to see what's now possible.

*Jason Moffat, CIO & VP
Noble Corporation*



Every day, three or four "AI" companies reach out wanting to help me on my AI journey. Meanwhile, my feed is full of failed projects, six-figure budgets, and no clear ROI. As a 20-year IFS user, **I decided to start where I actually trust the platform: IFS Industrial AI.**

If you need more flexibility, there's IFS Loops — think of it as an AI Lego set. It connects with IFS and other systems, using pre-built agents and integrations.

*Alex Ivkovic, CIO
CDF Corporation*



In Conclusion

The fastest way to prove value is to start now, and move with intention

You don't need to transform your entire operation overnight. Start with one Digital Worker, one use case, and one team. Prove value in 4-6 weeks, and then scale. The IFS Loops team will be available and ready to help you and your colleagues along the way.

The companies moving now, not waiting for perfect conditions, are the ones building compounding momentum. Use this guide to align your stakeholders, address concerns, and create a clear path to deployment.

Resources

[IFS Loops Industrial X Webinar](#)

[Digital Workers Datasheet](#)

[Customer Case Studies & Validation](#)

[Security & Compliance Overview](#)

Ready to Take the Next Step? Lets Talk.

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